Richard W. Slemaker IV

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STATEMENT

Denver-based designer seeking a role in usability, interactive and graphic design products. With a focus on positive user experiences, I work closely with clients and product managers to ensure quality deliverables are produced. 6+ years of remote work experience, 10+ years managing startup- to enterprise-level projects.

SKILLS

Native apps:

- , Photoshop
- , Illustrator
- , After Effects
- , InDesign
- , XD
- , Sketch
- , Miro
- , Axure
- , Balsamiq
- , Dreamweaver
- , Brackets
- , Premiere Pro
- , Final Cut Pro
- , Avid
- , Audacity
- , MS Office Suite
- , Mac & Windows

Web-based apps:

- , Figma
- , InVision
- , Ion Interactive
- ActiveCampaign
- , VWO
- , Unbounce
- , Clicktale
- , HotJar
- , Pattern89
- , MailChimp
- , WordPress
- › Squarespace

Dev:

- , HTML
- , CSS (Bootstrap)
- , JS

AOE:

- ' UI, UX, interactive,
 eCommerce & product design
- Conversion rate optimization
- , Lead generation
- User behavior, analyzation
- Usability assessment, testing
- , Guerilla testing
- Troubleshooting
- Conceptualization
- Wireframing, storyboarding
- Graphic design, illustration
- Branding & identity
- Copywriting & storytelling
- Project estimates, billing
 - & budgeting
- Reviewing, contracting talent
- Quality-checking deliverables
- , Attention to detail

EXPERIENCE

Apr 2019 - Jan 2020 → Clicks and Clients, Denver, CO → Creative Lead (Director)

Key Responsibilities and Achievements:

- Providing CRO, lead-gen, usability, product & graphic design solutions for clients as well as internal stakeholders
- Managing the full project life-cycle from design, conceptualization & quotation to delivery
- Providing organizational leadership, guidance, expertise & flexibility in a variety of marketing agency disciplines to manage client & company needs
- , Applying learned & developed processes to bridge the gap between clients' vision & the final product
- Working in concert with internal & external design, management, legal & marketing teams to persue, craft & develop better creative strategies
- Managing talent, workflow, deadlines, budgets, department billing, performance reviews & expectations
- Successfully managing a diverse portfolio of projects leading to significant net lift, elevated brand profiles & increased profitability











Mar 2012 - Nov 2018 → Full Cup Creative (Remote) → Creative Web Producer

Key Responsibilities and Achievements:

- Combining data analytics, innovative designs & rigorous optimization testing to deliver profitable, sustainable, high-performance interactive solutions
- Working closely with various departments & stakeholders to bring projects, concepts, storyboards & prototypes to life
- Increasing leads & maximizing conversions via effective, data-driven PPC, remarketing, display, eCommerce, SEO & buy-now campaigns
- Producing relevant, engaging products, assets & copywriting that speaks to consumer bases, enhancing their experience with client brands, offers & services
- Design, relevance & performance tracking of hundreds of unique products for high-profile clients including TruGreen, Terminix, American Home Shield & ADT boasting an average 40% lift year-over-year

Jan 2012 - Apr 2012 → Using Miles, Denver, CO → UI / UX Designer (Contractor)

Key Responsibilities and Achievements:

- , Creating low-cost marketing materials for clients & partners
- Analyzing current UI features & developing effective, user-friendly improvements for public-facing website
- Working as part of a team to conceptualize & develop bespoke UI/UX design strategies for company's rapidly growing user base
- Producing high quality email marketing & UX solutions through visual & graphic designs, flow diagrams, storyboards & prototypes

Aug 2011 - Feb 2012 → Fortitude Skis, Arvada, CO → Web & Graphic Design, Digital Illustration

Key Responsibilities and Achievements:

- , Helping establish new web & graphic design shop from the ground up
- Collaborating with industrial designers, engineers, manufacturers & sponsored pros to produce one-of-a-kind ski graphics, print ads, marketing concepts & industry publications across a variety of digital & print platforms
- Overseeing successful marketing, digital & clout-driven events to raise brand awareness & influence
- Managing key client relationships & displaying exceptional interpersonal skills to identify individual needs & propose credible design solutions in collaboration with industry partners & sponsored athletes

EDUCATION

Sep 2008 - Dec 2011 → The Art Institute of Colorado - Denver, CO → BA: Web Design & Interactive Media (Magna)

Aug 2004 - Nov 2004 > Defense Information School (DINFOS) - Ft. Meade, MD > Certificate: Broadcast Journalism & Mass Communications

References → Available upon request









